MAZAYA QATAR REAL ESTATE DEVELOPMENT Q.S.C DOHA - QATAR

INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2012 TOGETHER WITH INDEPENDENT AUDITOR'S REVIEW REPORT

# INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2012

INDEX	PAGE
Independent auditor's review report	
Interim Condensed Consolidated Statement of Financial Position	1
Interim Condensed Consolidated Statement of Comprehensive Income	2
Interim Condensed Consolidated Statement of Changes in Shareholders' Equity	3
Interim Condensed Consolidated Statement of Cash Flows	4
Notes to the Interim Condensed Consolidated Financial Statements	5 - 9

#### QR. 99 - 8

#### **INDEPENDENT AUDITOR'S REVIEW REPORT**

To The Shareholders Mazaya Qatar Real Estate Development Q.S.C. Doha - Qatar

#### Introduction

We have reviewed the accompanying interim condensed consolidated statement of financial position of Mazaya Qatar Real Estate Development (Q.S.C) (the "Company") and its subsidiaries (together referred to as the "Group"), as of June 30, 2012 and the related interim condensed consolidated statements of comprehensive income, changes in shareholders' equity and cash flows for the six month period then ended, and selected explanatory notes. Management is responsible for the preparation and fair presentation of these interim condensed consolidated financial statements in accordance with International Accounting Standard: IAS 34 "Interim Financial Reporting". Our responsibility is to express a conclusion on these interim condensed consolidated financial statements based on our review.

#### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410: "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### **Basis for Qualified Conclusion**

The Company changed its policy of accounting for investment properties from the cost model to the fair value model as of December 31, 2011. The Company did not account for such a change in accounting policy retrospectively as required by International Financial Reporting Standards. We were not able to quantify the effect of such a departure due to the unavailability of fair value estimates as of June 30, 2011 and December 31, 2010.

#### INDEPENDENT AUDITOR'S REVIEW REPORT (CONTINUED)

#### Qualified Conclusion

Based on our review, with the exception of the matter described in the preceding paragraph, nothing has come to our attention that causes us to believe that the accompanying interim condensed consolidated financial statements are not prepared, in all material respects, in accordance with International Accounting Standard No. (34), "Interim Financial Reporting".

#### **Emphasis of matter**

We draw attention to note 4 of the interim condensed consolidated financial statements concerning the recoverability of the Wakala investment. During 2009, the Company invested an amount of QR. 65 million as a Wakala Investment with a GCC investment company. Due to financial problems, the investment company did not settle the investment on the maturity date. In 2011, the Company obtained a court ruling in its favor, whereby the outstanding Wakala amount, along with related profit, will be settled during the period from 2013 to 2017. As such, the Company expects no loss on the amount and therefore has not taken any impairment provision.

For Deloitte & Touche

Doha - Qatar August 1, 2012 Midhat Salha License No. 257

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

#### AS OF JUNE 30, 2012

	Notes	June 30, 2012 (Reviewed)	December 31, 2011 (Audited)
ASSETS		QR.	QR.
Current Assets			
Cash and Islamic bank balances	3	218,243,340	332,060,905
Accounts receivable		4,041,665	2,125,000
Prepayments and other debit balances	5	52,066,255	10,536,098
Due from a related party	6	3,985,056	5,025,701
Total Current Assets		278,336,316	349,747,704
Non-Current Assets			
Available for sale investment	7	21,000,000	21,000,000
Wakala investments	4	65,000,000	65,000,000
Property and equipment		1,011,806	771,750
Projects in progress	8	46,796,488	9,335,359
Investment properties	9	686,356,394	655,518,698
Total Non-Current Assets		820,164,688	751,625,807
Total Assets		1,098,501,004	1,101,373,511
LIABILITIES AND SHAREHOLDERS' EQUITY Current Liabilities Accounts payable		11,190,516	17,307,090
Accrued expenses and other credit balances		609,516	4,990,137 22,297,227
Total Current Liabilities Non-current Liabilities Employees' end of service benefits Total Liabilities		11,800,032 2,053,686 13,853,718	1,170,719 23,467,946
Shareholders' Equity			
Share capital	10	1,000,000,000	1,000,000,000
Legal reserve		7,950,152	7,950,152
Retained earnings		76,697,134	69,955,413
Total Shareholders' Equity		1,084,647,286	1,077,905,565
Total Liabilities and Shareholders' Equity		1,098,501,004	1,101,373,511

Rashid F. Al Naimi Chairman Seraj S. Al Baker Chief Executive Officer

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

#### FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2012

		For the six month period ended June 30,		
		2012	2011	
	Notes	(Reviewed)	(Reviewed)	
		QR.	QR.	
Profit from deposits with Islamic banks and financial institutions		4,164,124	3,436,867	
Rental income		6,499,998	6,499,998	
Dividend income			800,000	
Gain from disposal of investment properties		1,244,565	9,069,889	
Other income		14,938		
General and administrative expenses	11	(11,579,438)	(10,534,021)	
Change in fair value of investment properties		8,152,283		
Depreciation		(254,749)	(243,479)	
Management fees		(1,500,000)	(2,000,000)	
Net profit for the period		6,741,721	7,029,254	
Other comprehensive income				
Total comprehensive income for the period		6,741,721	7,029,254	
Basic and diluted earnings per share		0.067	0.070	

# INTERIM CONDENSED CONSOLDIATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

# FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2012

	Capital QR.	Legal Reserve QR.	Retained Earnings QR.	Total QR.
Balance as at January 1, 2011 (Audited)	1,000,000,000	3,067,102	27,228,729	1,030,295,831
Total comprehensive income for the period			7,029,254	7,029,254
Balance as of June 30, 2011 (Reviewed)	1,000,000,000	3,067,102	34,257,983	1,037,325,085
Balance as at January 1, 2012 (Audited)	1,000,000,000	7,950,152	69,955,413	1,077,905,565
Total comprehensive income for the period			6,741,721	6,741,721
Balance as of June 30, 2012 (Reviewed)	1,000,000,000	7,950,152	76,697,134	1,084,647,286

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

#### FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2012

<b>CASH FLOWS FROM OPERATING ACTIVITIES</b> Net profit for the period Adjustments for: Depreciation of property and equipment Change in fair value of investment properties Provision for employees' end of service benefits Gain on sale of investment properties	June 30, 2012 (Reviewed) QR. 6,741,721 254,749 (8,152,283) 882,967 (1,244,565)	June 30, 2011 (Reviewed) QR. 7,029,254 243,479  236,225 (9,069,889)
Loss on disposal on property and equipment		585
	(1,517,411)	(1,560,346)
Working Capital Changes Accounts receivable Prepayments and other debit balances Due from a related party Accounts payable Accruals and other credit balances Net cash (used in) / from operating activities	(1,916,665) (41,530,157) 1,040,645 (6,116,574) (4,380,621) (54,420,783)	4,029,358 1,895,722 1,550,865 (685,934) 5,229,665
CASH FLOWS FROM INVESTING ACTIVITIES		
Additions to property and equipment	(494,805)	(73,403)
Additions to investment properties	(22,685,413)	(2,200,165)
Additions to project in progress	(37,461,129)	(19,915,533)
Proceeds from disposal of property and equipment		20,000
Proceeds from disposal of investment properties	1,244,565	23,186,461
Term deposits	50,000,000	345,000,000
Cash (used in) / from investing activities	(9,396,782)	346,017,360
CASH FLOWS FROM FINANCING ACTIVITIES Repayment of borrowings Cash used in financing activities	<del></del>	(138,000,000) (138,000,000)
Net (decrease) / increase in cash and cash equivalent	(63,817,565)	213,247,025
Cash and cash equivalents – beginning of the period	82,060,905	333,153,402
Cash and cash equivalents – end of the period (note 3)	18,243,340	546,400,427

#### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2012

#### 1. LEGAL STATUS AND PRINCIPAL ACTIVITIES

Mazaya Qatar Real Estate Development Q.S.C (the "Company") is a Qatari Public shareholding Company, incorporated in Qatar on February 12, 2008. The Company is registered under commercial registration number 38173.

The interim condensed consolidated financial statements comprise the Company and its subsidiaries (together referred as the "Group").

The Group's principal activity is the establishment of residential compounds and projects for rental purposes, purchase of land and its development for resale. The Company is also involved in the management of residential compounds.

# 2. ADOPTION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS

These interim condensed consolidated financial statements are prepared in accordance with IAS 34 "Interim Financial Reporting". The accounting policies used in the preparation of these interim condensed consolidated financial statements are consistent with those used in the annual financial statements for the year ended December 31, 2011, except for the adoption of certain revised standards which are effective as of January 1, 2012. Adoption of these standards did not have any material effect on the financial position or performance of the Group other than certain presentation changes. These interim condensed consolidated financial statements should be read in conjunction with the 2011 annual financial statements and notes attached thereto.

The interim condensed consolidated financial statements do not contain all information and disclosures required for full financial statements prepared in accordance with International Financial Reporting Standards. In addition, the results for the six month ended June 30, 2012 are not necessarily indicative of the results that may be expected for the financial year ending December 31, 2012.

#### 3. CASH AND CASH EQUIVALENTS

	June 30,	December 31,
	2012	2011
	(Reviewed)	(Audited)
	QR.	QR.
Cash on hand	55,366	25,000
Call accounts	15,593,445	4,466,204
Current account	2,594,529	2,569,701
Term deposits	200,000,000	325,000,000
Total cash and Islamic bank balances	218,243,340	332,060,905
Term deposits with original maturity of more than 90 days	(200,000,000)	(250,000,000)
Cash and cash equivalents	18,243,340	82,060,905

#### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2012

#### 4. WAKALA INVESTMENT

During 2009, the Company entered into a Wakala contract amounting to QR. 65,000,000 with a GCC Investment Company through an intermediary party. Due to financial problems, the GCC Investment Company did not settle the amount with its accrued profit on the maturity date.

In 2011, the Company obtained a court ruling in its favor, whereby the outstanding Wakala amount, along with related profit, will be settled during the period from 2013 to 2017.

#### PREPAYMENTS AND OTHER DEBIT BALANCES 5.

June 30, 2012 (Reviewed) QR.	December 31, 2011 (Audited) QR.
563,645	482,908
2,024,332	1,772,940
48,733,278	7,280,250
745,000	1,000,000
52,066,255	10,536,098
	2012 (Reviewed) QR. 563,645 2,024,332 48,733,278 745,000

#### **RELATED PARTIES** 6.

Related parties represent the directors and key management personnel and companies in which they are principle owners. Transactions with related parties are approved by management of the Company.

(a) Due from a related party	June 30, 2012 (Reviewed) QR.	December 31, 2011 (Audited) QR.
Al - Mazaya Holding Company	3,985,056	5,025,701
	June 30,	December 31,
	2012	2011
	(Reviewed)	(Audited)
(b) Transactions with related parties	QR.	QR.
Management fees	(1,500,000)	(2,000,000)

#### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2012

#### 7. AVAILABLE FOR SALE INVESTMENT

	June 30,	December 31,
	2012	2011
	(Reviewed)	(Audited)
	QR.	QR.
Nishan Investment and Real Estate Development Company	21,000,000	21,000,000

This is represents unquoted available for sale investment at cost since its fair value cannot be reliably estimated. Management believes that the amount is not impaired.

#### 8. PROJECTS IN PROGRESS

Projects in progress represent the cumulative cost as of June 30, 2011 related to residential compounds being developed by the Company in Doha – Qatar.

	June 30,	December 31,
	2012	2011
	(Reviewed)	(Audited)
	QR.	QR.
Balance at January 1,	9,335,359	68,182,254
Additions	37,461,129	68,333,987
Disposals*		(6,423,872)
Transferred to investment properties (note 9)		(118,733,824)
Other transfers		(2,023,186)
Balance at June 30 / December 31	46,796,488	9,335,359

\* During 2011, a portion of the land at Al Gharafa was taken over by the Ministry of Municipality and Urban Planning. The compensation of QR. 8,297,100 resulted in a profit of QR. 1,873,228. During 2012, an additional compensation was obtained from the Ministry of Municipality and Urban Planning which resulted in a profit of QR. 1,244,565.

#### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2012

INVESTMENT PROPERTIES		
	June 30,	December 31,
	2012	2011
	(Reviewed)	(Audited)
	QR.	QR.
<u>At Cost</u>		
Land – Dubai	176,351,093	176,351,093
Hotel property – Doha (i)	142,545,205	142,545,205
Al Gharafa compound	139,683,553	118,733,824
Daghayn land	175,746,210	174,010,526
Cumulative change in fair value	52,030,333	43,878,050
	686,356,394	655,518,698

(i) This property is leased out under an operating lease agreement to a third party for an annual income computed at QR. 13 million plus 50% of the hotel's gross operating profit.

During 2011, the Company resolved to change its accounting policy to account for its investment properties at fair value as per International Accounting Standards (IAS 40) "Investment Properties". The Company did not apply the change in accounting policy retrospectively due to the lack of availability of fair value estimates of the properties for prior years.

The fair value of the Company's investment properties as of June 30, 2012 has been arrived at on the basis of a valuation carried out by independent appraiser. The valuation was arrived at by reference to market evidence of transaction prices for similar properties and/or discounted cash flow coupled with market and other evidence

#### **10. SHARE CAPITAL**

9.

	June 30,	December 31,
	2012	2011
	(Reviewed)	(Audited)
	QR.	QR.
Authorized, issued and fully paid		
100 million shares with a par value of QR 10 per share	1,000,000,000	1,000,000,000

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2012

		For the six month period ended June 30,	
	June		
	2012	2011	
	(Reviewed)	(Reviewed)	
	QR.	QR.	
Staff cost	7,182,849	4,957,703	
Board of Directors' remuneration *		800,000	
Administrative expenses	2,046,455	3,245,084	
Legal and professional charges	479,360	110,317	
Rent expenses	640,728	466,288	
Marketing expenses	1,223,181	948,987	
Bank commission and charges	6,865	5,642	
	11,579,438	10,534,021	

#### 11. GENERAL AND ADMINISTRATIVE EXPENSES

\* Board of Directors' remuneration represent amount paid based on the approval of the general assembly held on April 13, 2011 against 2010 results.